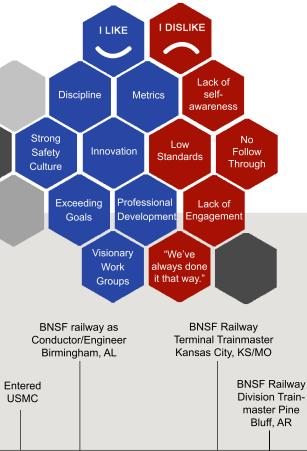
# **Tom Collins**

My vision is to lead a team that believes customer satisfaction is key in Supply Chain and Logistic environments; our team will enthusiastically meet customer expectations with nothing less than consistent and efficient determination.

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## **Areas of Expertise:**

Strategic Planning, Strong Work Ethic, Leadership, Change Management, Safety & Compliance, Professional **Development, Exceeding Customer** Expectations, Creative Problem Solving, Process Improvement, Performance Accountability, Driven To Succeed



2003

2004

1992

1996



MAKE NOTES HERE:



## Operations

Creates and implements processes as needed to drive efficiencies

#### Leadership Plan the use of human resources. Drive a







Utilize financial data to improve profitability and drive revenue growth.

culture of performance and results in order

to align with the strategy. Develop the vision

and strategy for the Operations organization.

### Teamwork

Facilitate coordination and communication between support functions. Liaison with top management.

## Safetv

Lead safety programs to ensure compliance and continuous improvement.

# **Key Performance Metrics:**

Year career in transportations logistics & supply chain

98% customer rating as account manager

> 1200+ employees supervised/managed

2.2 Billion Net worth of acount managed for three years

97.5% tariff cost reduction in year one

23 Months

w/o an injury to our employee base

**BNSF** Railway

Sr. Division

Trainmaster

2013

BNSF Railway Manager of Intermodal Operations Chicago, IL





BNSF

Railway

Terminal

Manager

Chicago,

IL

2009

Won "You Rock" Award for customer process

management and

performance

2014



"Tommie is highly respected within the organization by his peers and superiors. He's a natural leader and an admirable co-worker, tenacious when driving for issue resolution and tactful when leveraging teamwork and cooperation on critical projects." - Dave Cinotto - Sr. Manager of Intermodal Service Design at BNSF Railway Co.

"Tommie's operating experience enabled him to swiftly identify solutions to complex problems which enabled us to communicate these plans internally and with our customers. This was critical to our product differentiation and customer logistic expectations." -Vaughn W. Short - JB Hunt Intermodal VP Operations

"The client was truly impressed, and is officially looking at other opportunities to move more of their freight with us. Thank you!" -Dave Conroy - Director Midwest & Intermodal Sales at C.R. England

**BNSF** Railway

Manager of

Marketing &

**Customer Support** 

Lowell, AR

2007

BNSF

Railway

Manager of

**Rules & Policies** 

Overland Park, KS

2006