

Tom Collins

My vision is to lead a team that believes customer satisfaction is key in Supply Chain and Logistic environments; our team will enthusiastically meet customer expectations with nothing less than consistent and efficient determination.

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MAKE NOTES HERE:

Praise:

"Tommie is **highly respected** within the organization by his peers and superiors. He's a **natural leader** and an **admirable co-worker**, **tenacious** when driving for issue resolution and **tactful** when leveraging teamwork and cooperation on critical projects." - **Dave Cinotto – Sr. Manager of Intermodal Service Design at BNSF Railway Co.**

"Tommie's operating experience enabled him to **swiftly identify solutions to complex problems** which enabled us to communicate these plans internally and with our customers. **This was critical to our product differentiation and customer logistic expectations.**" -**Vaughn W. Short – JB Hunt Intermodal VP Operations**

"The client was truly impressed, and is officially looking at other opportunities to **move more of their freight with us**. Thank you!" -**Dave Conroy – Director Midwest & Intermodal Sales at C.R. England**



Operations

Creates and implements processes as needed to drive efficiencies



Leadership

Plan the use of human resources. Drive a culture of performance and results in order to align with the strategy. Develop the vision and strategy for the Operations organization.



Bottomline

Utilize financial data to improve profitability and drive revenue growth.



Teamwork

Facilitate coordination and communication between support functions. Liaison with top management.



Safety

Lead safety programs to ensure compliance and continuous improvement.

Areas of Expertise:

Strategic Planning, Strong Work Ethic, Leadership, Change Management, Safety & Compliance, Professional Development, Exceeding Customer Expectations, Creative Problem Solving, Process Improvement, Performance Accountability, Driven To Succeed



Key Performance Metrics:

20+

Year career in transportations logistics & supply chain

98%

customer rating as account manager

1200+

employees supervised/managed

2.2 Billion

Net worth of account managed for three years

97.5%

tariff cost reduction in year one

23 Months

w/o an injury to our employee base

